



MONDAY TUESDAY WEDNESDAY THURSDAY FRIDAY

# JANUARY

KELLER WILLIAMS MILWAUKEE

		1 <i>Happy New Year</i> OFFICES CLOSED	2 9AM PRODUCTIVITY (NS,SW,LC)	3  5:30PM FOR THE CULTURE (NS)
6 8AM DIALS, DIALOGS & DEALS  5:30PM FOUNDATIONS	7 9AM NS/INNO/LC/PRES TEAM MEETING  10:30AM OFFER PRACTICE  11AM 10X MASTERMIND  12PM SW TEAM MEETING	8 9-12 IGNITE YOUR REAL ESTATE CAREER (NS)	9 9-12 MONEY MATTERS (NS)  1:00 BUDGET MM BEGINNER  2:00 BUDGET MM ADVANCED	10
13 8AM DIALS, DIALOGS & DEALS  9-12 REACH & ENGAGE YOUR MARKET (NS)  5:30PM FOUNDATIONS	14 9AM NS/INNO/LC/PRES TEAM MEETING  10:30AM OFFER PRACTICE  12PM SW TEAM MEETING	15 9-12 YOUR VALUE BLUEPRINT (NS)  1-3PM KINETIC WEALTH	16 9-12 YOUR DATABASE IS YOUR DATABANK (NS)	17  3PM WINTER HAPPY HOUR (LC)
20  OFFICES CLOSED	21 NO TEAM MEETINGS	22 9-12 LEAD GENERATION FOLLOWUP (NS)	23 9-12 PERSONAL TOUCH: DOORKNOCKING & CLIENT EVENTS (NS)	24
27 8AM DIALS, DIALOGS & DEALS  9-12 QUALIFY & CLOSE: BUYER STRATEGIES (NS)  5:30PM FOUNDATIONS	28 9AM NS/INNO/LC/PRES TEAM MEETING  12PM SW TEAM MEETING  1:00 CONTRACT TO CLOSE	29 9-12 QUALIFY & CLOSE: SELLER STRATEGIES (NS)  9-2 BLOOD DRIVE! MUST REGISTER (SW)  12PM OPS MASTERMIND	30 9-12 THE ART OF COMPETITIVE OFFERS (NS)	31

## ★ WEEKLY MEETINGS ★

NO ACCELERATOR IN JANUARY  
 PIVOT SHIFT DAILY CALL 7AM  
 RECON ROLE PLAY DAILY CALL 8:30AM

### MONDAY:

- 8:00 DIALS, DIALOGS & DEALS (PRES)
- 12:00 CONTRACT TRAINING (ZOOM)
  - 1/6 - CODE OF ETHICS
  - 1/13 - FAIR HOUSING
  - 1/20 - NO CLASS
  - 1/27 - COMPLIANCE IN COMMAND
- 5:30 FOUNDATIONS (GOOGLE MEET)

### TUESDAY:

- 9:30 CONVOS & ROLEPLAY (SW)
- 10:30 KINETIC WEALTH ACHIEVE (SW)
- 10:00 LAKE COUNTRY MEET UP (LC)
- 10:00 PRESTIGE MEET UP (PRES)

### WEDNESDAY:

- 9:00 BEST PRACTICES (ZOOM)

### THURSDAY:

- 1:00 \*\*TIME CHANGE\*\* TECH & MARKETING (ZOOM)
  - 1/2 - ASK US ANYTHING
  - 1/9 - NO CLASS
  - 1/16 - DATABASE CLEAN UP
  - 1/23 - SMARTPLANS
  - 1/30 - AGENT SITES

IGNITE! STARTS JAN 8

